



Freight Broker 101

MODULE 2 QUIZ – Sourcing Carriers

FILL IN THE BLANK

1. The 3 major equipment types are _____, _____ and _____.
2. CSA stands for _____, _____, and _____.
3. The process getting carriers approved for your freight brokerage is _____ or _____.
4. The other onboarding documents needed to get a carrier approved for a freight brokerage are _____, _____, and _____.
5. _____ is the contract between a freight broker and a potential carrier.

TRUE/FALSE (circle either True or False)

1. **True or False.** Another name used for carriers are owner operators or truck drivers.
2. **True or False.** Broker/Shipper Agreement is the contract between the freight broker and the motor carrier.
3. **True or False.** Cold calling is a way to get carriers.
4. **True or False.** The carrier's authority certificate is a document used by freight brokers to vet or onboard a carrier.
5. **True or False.** Box truck, hotshot and power only tractors are major equipment types.

MULTIPLE CHOICE (Circle Correct Answer)

1. What does S.A.F.E.R. stand for?
 - a. Support and freight execution review.
 - b. Safety and fitness electronic records.
 - c. Safety and freight electronic records.

2. Who are the motor carriers or owner operators?
 - a. The person or company that transports freight for a fee.
 - b. The person or company that arranges for the transportation of freight.
 - c. The person or company that sends out freight for delivery.

3. Which is **NOT** one of the other onboarding documents needed by freight brokers to approve carriers?
 - a. W9
 - b. Rate Con
 - c. MC Authority Certificate

4. What is the name of the contract between the carrier and the freight broker?
 - a. Dispatcher Agreement
 - b. Broker/Carrier Agreement
 - c. Broker/Shipper Agreement

5. What is **NOT** a method of sourcing carriers?
 - a. Cold calling
 - b. Truck Stops
 - c. Visiting Shippers